



## CGPH Banque d'affaires

Pioneering European Banque d'affaires through Strategic Vision and Structured Excellence



## About Us

CGPH Banque d'affaires is Europe's premier investment bank dedicated exclusively to structured finance, real assets, and private capital. Founded on the principle of transforming complexity into opportunity, we unite entrepreneurial vision with legal precision and financial expertise.

Our essence lies in being a project-driven institution: we convert our clients' ambitions into structured, robust, and high-performing financial solutions.

Our philosophy is anchored in rigorous analysis, disciplined execution, and innovative problem-solving. We fluently speak the entrepreneur's language, think with an investor's mindset, and execute with a structurer's precision.

Where others encounter barriers, we identify potential. Where others merely respond, we architect solutions.





## Our Mission

## Transforming Capital into Structure

We architect sophisticated financial solutions with unwavering technical precision, absolute discretion, and an relentless commitment to delivering measurable results.

#### Creating Enduring Value

We partner with companies, entrepreneurs, investors, and institutions to build authentic, resilient, and sustainable value through our bespoke approach, where excellence is not just a goal—it's our standard.

#### Designing Tomorrow's Solutions

We don't merely address today's challenges: we anticipate future needs and engineer enduring solutions that withstand market volatility and the test of time. Every engagement is a unique blueprint, meticulously crafted to each client's specific requirements, with unwavering attention to governance, risk management, and regulatory excellence.



## A 21st Century Banque d'affaires

We are independent, international, and design-focused. We operate at the intersection of capital and the real economy, creating sophisticated multilateral financial solutions for complex challenges.

#### What we deliver:

- Strategic advisory and bespoke financial structuring
- Capital positioning and market access
- Direct investment participation when strategically aligned

We operate with a true partnership mindset—not as mere intermediaries, but as architects of financial equilibrium, ensuring long-term continuity and measurable impact. Our methodology is rigorously analytical, multidisciplinary, and fully integrated: we seamlessly blend legal expertise, financial acumen, and strategic vision to deliver tangible value creation.





# International Presence, Local Execution

We deliver global reach through our robust European foundation and an international network of more than 300 senior professionals worldwide.

#### Established offices and group companies across:

France (HQ) · Z Luxembourg · W United Kingdom (rating A+) · Switzerland · United States · Hong Kong

#### Strategic operations spanning:

Europe · Asia · Middle East · Americas with seamless cross-border coordination and integrated legal and governance frameworks.

Our expertise lies in executing complex transnational transactions with precision at the local level. We bridge the worlds of investors and entrepreneurs, seamlessly navigating diverse legal, fiscal, and cultural environments to deliver optimal outcomes.

## Our Values



Discretion as a foundation

Confidentiality is not just a practice—it's the cornerstone of every client relationship we build

Financial engineering, not product pushing

We architect solutions rather than distribute commodities

Harmony between capital, structure and risk

Every transaction achieves equilibrium—strategically sound and built to endure

Unwavering client advocacy

We serve exclusively in our clients' interests, with no competing agendas

Bespoke solutions

Every engagement is crafted to meet distinct objectives and unique circumstances

We champion the alignment of strategic vision with financial execution, rejecting both shortcuts and cookie-cutter approaches. Our reputation rests on trust earned through discretion, not recognition sought through publicity—we operate behind the scenes while delivering unmistakable results.

### What We Do



We deliver expertise across five strategic business areas, each led by dedicated specialist teams:

1

#### Banque d'affaires

We structure and place private capital, alternative financing solutions, minibonds, and bespoke financial instruments. Our expertise enables companies to access intelligent capital through customized approaches that transcend traditional banking constraints.

2

#### Real Assets & NPL

We execute complex transactions involving non-performing loans, distressed assets, and real estate: from acquisitions and refinancing to value enhancement. Our specialization lies in intricate deals requiring deep legal, asset management, and tax expertise.

3

#### Private Capital

We orchestrate club deals, private equity, venture capital, and private debt strategies designed for patient capital. Our approach involves creating investment vehicles, facilitating co-investments, and forging strategic alliances between entrepreneurial vision and financial resources.

4

#### Corporate Advisory

We guide mergers & acquisitions, capital transactions, succession planning, and advanced governance structures. Our services support generational transitions, corporate reorganizations, and strategic operations across domestic and international markets.

5

#### Tax Structure and Internationalization

We design holding structures, cross-border architectures, wealth planning solutions, and strategic residency strategies. Our expertise creates legitimate, robust, and resilient frameworks for operating successfully in the global marketplace.



## Our Clients

We serve visionary leaders who create, transform, and safeguard value:



#### Growing Businesses

Companies navigating expansion, transformation, or global market entry



## Founders and Family Offices

Entrepreneurial leaders and multigenerational wealth stewards



#### Sophisticated Investors

Institutional capital, alternative funds, and specialized investment vehicles



#### Real Estate Professionals

Property sponsors, servicers, and asset managers handling complex portfolios



#### Global Corporations

Multinational enterprises requiring sophisticated financial and legal architecture

Our clients embody a commitment to long-term value creation and strategic excellence. They demand precision, confidentiality, and innovative thinking. We serve as their trusted strategic partner, delivering bespoke solutions rather than standardized products.

## Leadership



Our leadership team brings together decades of expertise across finance, law, and business strategy, providing independent counsel and delivering exceptional results for our clients:



Dagan Levinzon

President & Founding Partner



Andrea Battista

Chief Legal Officer



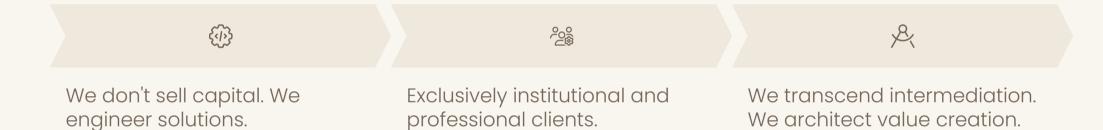
Kolyo Boichev

Chief Financial Officer

Our leadership combines deep international experience with multidisciplinary expertise spanning legal, financial, and strategic domains. This integrated approach enables us to deliver independent, sophisticated solutions while maintaining the agility and vision necessary for complex cross-border transactions.



## Where We Differ



We serve as strategic advisors, financial structurers, and co-investors, delivering an independent, rigorous, and tailored approach to each engagement. Our distinctive positioning seamlessly integrates forward-thinking vision, deep technical expertise, and an extensive international network—without compromise on quality or execution.



## Data and Trends

1.200 B \$

500 B \$

30%

Dry Powder

Available capital in global private equity funds awaiting deployment (Bain, 2024)

Alternative Finance

Projected market size for European alternative finance by 2027 (Pregin)

Extra-banking Credit

Share of SME financing expected to originate outside traditional banking by 2030 (Deloitte)

The financial landscape is undergoing a profound transformation. Capital is becoming more diverse, sophisticated, and accessible beyond traditional channels. CGPH Banque d'affaires is strategically positioned at the intersection of these evolving trends, where innovation meets opportunity and the future of finance is being redefined.

## Real Estate & NPL





We specialize in complex real estate transactions, non-performing loans, leasing arrangements, and guarantee structures.

Our integrated approach combines legal analysis, strategic structuring, and capital raising to unlock value and revitalize distressed real assets.

We focus on underutilized or distressed properties, creating substantial value through strategic conversion, refinancing, or targeted disposal programs.

Our methodology is comprehensive: combining legal expertise, tax optimization, and financial engineering for complete 360° asset valuation.

We excel in managing granular portfolios and special situation assets, including pre-litigation and judicial proceedings.

Through strategic partnerships with servicers, institutional investors, and originators, we develop innovative win-win solutions that maximize returns for all stakeholders



## SPV & Private Placement

#### Design

We architect sophisticated SPVs, securitization compartments, and bespoke debt instruments tailored to your specific requirements.

#### **Applications**

Perfect for real estate, industrial, green finance, or financial projects requiring sophisticated capital architectures and innovative funding solutions.



#### Documentation

We provide end-to-end solutions encompassing structure design, comprehensive documentation, regulatory compliance, strategic placement, governance frameworks, and investor relations.

#### Compliance

Every vehicle is meticulously crafted with rigorous attention to legal structuring and seamless cross-border regulatory compliance.

We also facilitate private placements, mini-bonds, structured notes, and rated securities with institutional-grade execution.

Our global reach spans multiple jurisdictions through our network of trusted legal partners and authorized trustees.





## Club Deal & Private Capital

We bridge the gap between capital-seeking companies and investors pursuing exclusive opportunities. Our comprehensive approach includes rigorous evaluation, strategic structuring, precise matchmaking, and selective capital participation when warranted. We orchestrate co-investment opportunities with transparent governance frameworks and aligned strategic objectives, delivering exceptional value for SMEs, specialized transactions, management buyouts, and succession planning.

#### Discretion and Selectivity

We maintain the highest standards of confidentiality and selectivity throughout the entire process, from initial sourcing to successful completion.

#### Strategic Structuring

We design sophisticated holding structures, comprehensive shareholders' agreements, and tailored investor rights to optimize outcomes for all parties.





We provide strategic advisory services for start-ups, scale-ups, and early-stage funds, bridging the critical gap between groundbreaking innovation and professional capital. Our expertise spans high-growth thematic sectors including AI, green technology, and biotech.

We guide companies through comprehensive growth strategy development, funding optimization, and compelling equity storytelling. Our team prepares organizations to successfully engage with institutional investors, expertly managing term sheets, governance structures, and strategic positioning.

Our services include sophisticated convertible instruments, SAFEs, executive incentive plans, and SPVs for targeted thematic club deals.

We actively collaborate with leading accelerators, incubators, and funds to forge powerful industrial synergies that drive sustainable growth.





## M&A & Corporate Finance

#### Operations

We execute complex transactions ranging from strategic business unit disposals to leveraged buyout acquisitions.

Our expertise spans private market transactions and the orchestration of sophisticated investor consortiums.

#### Structuring

We architect comprehensive deal structures, seamlessly integrating tax optimization and legal frameworks while engineering innovative capital solutions.

Our end-to-end approach encompasses valuation analysis, structural design, term sheet negotiation, execution management, and successful closing.

#### Clients

We partner with family enterprises, private equity funds, and multinational corporations to execute transformative M&A strategies.

Our specialized capabilities include complex carve-out transactions, crossborder deal execution, and strategic corporate restructuring initiatives.





## Tax Structuring and Holding

We optimize the tax position of international groups and family offices through sophisticated holding structures, residency planning, and bilateral treaty utilization. Our expertise includes specialized tax regimes such as Italy's flat tax system and relocations to Switzerland or the UAE.

We design legitimate, efficient tax architectures that align with your asset protection and succession planning objectives. Our comprehensive approach includes collaboration with local law and tax firms to ensure seamless legal and operational integration.

We proactively help our clients mitigate risks of double taxation and address potential legal-tax vulnerabilities before they arise.



## International Strategic Advisory

#### Global Expansion

We guide companies and founders through strategic market entry with comprehensive support encompassing corporate structure, strategic partnerships, capital optimization, and governance frameworks. Our approach transcends traditional consulting to deliver an integrated platform for international growth.

#### Strategic Market Entry

We orchestrate expansion strategies across Asia, the Middle East, the EU, and the USA through tailored market entry plans and localized execution capabilities. Our expertise enables the identification of strategic alliances, qualified co-investors, and optimal internationalization pathways.

#### Operational Excellence

We architect comprehensive operational frameworks through dedicated corporate structures, purpose-built SPVs, and diversified funding mechanisms.

Our collaborative network spans
Chambers of Commerce, sovereign wealth
funds, and premier local institutional
partners to ensure seamless market
integration.

## **Success Stories**



We have successfully guided entrepreneurs, companies, and corporate groups through complex transactions across diverse sectors including real estate, industrial, renewable energy, food-tech, tourism, and innovation. Our portfolio spans transactions from €500,000 to over €150 million, with each engagement managed through our signature approach of discretion, executive precision, and bespoke solutions.

At CGPH Banque d'affaires, confidentiality is not merely an added value—it is a foundational principle. While we maintain absolute discretion, our track record speaks volumes.

## Real Estate Group Restructuring & Capital Raise

A prominent real estate client approached us seeking to rebalance their capital structure without disrupting ongoing operations. We established a dedicated SPV, developed comprehensive legal and investor documentation, and executed a targeted fundraising strategy for professional investors. Within six months, the client secured new liquidity, enhanced their banking relationships, and strengthened their competitive market position.

## Food-Tech Securitization & Strategic Relaunch

A food-tech group with strong market presence but compressed operating margins engaged us for strategic restructuring. Following a comprehensive structural audit, we implemented a two-pronged solution: corporate and asset reorganization, coupled with the creation of a securitization vehicle for targeted production asset acquisition. This intervention significantly improved their internal credit rating and unlocked new banking and leasing facilities.

#### Solar Energy SPV Consolidation

A renewable energy entrepreneur managing three separate SPVs for photovoltaic installations sought to streamline governance and enhance investor appeal. We established a controlling holding structure, prepared comprehensive legal documentation, and orchestrated a €3.5 million capital increase. The raised capital now funds permitting and technical development phases, positioning the company for future investment rounds or strategic exits.

#### NPL Recovery Strategy for Distressed Assets

An Italian SME holding impaired loans with underlying industrial assets engaged us to develop a comprehensive recovery strategy. We established a specialized vehicle, secured expert capital partners, and negotiated favorable terms with the original creditor. This operation restored full asset availability to the client and facilitated successful business relaunch.

#### High-Tech Industrial Startup Equity Strategy

An emerging manufacturing startup required €1.2 million to support initial production scaling. We structured a dual-track approach: capital raising through a regulated platform combined with the creation of a governance SPV. Within 90 days, we successfully closed initial investments with qualified investors, providing both operational momentum and robust corporate infrastructure.

#### Luxury Tourism Debt Structuring

A tourism-real estate client in an aggressive expansion phase required capital while maintaining full operational control. We structured a sophisticated debt arrangement channeled through CGPH Banque d'affaires, preserving complete governance autonomy and ensuring maximum confidentiality. The secured capital enabled project completion under flexible terms without equity dilution.

#### Digital Scale-up Internationalization

An innovative Italian company with international market ambitions initiated a comprehensive corporate and tax internationalization process with our guidance. We structured a holding group in an optimal EU jurisdiction with financial licensing, implementing a compliant cash pooling and transfer pricing framework. The result: enhanced access to international capital markets and optimized tax efficiency.

Each engagement is thoroughly documented and replicable, with absolute respect for client confidentiality. We provide customized benchmarking based on sector dynamics, jurisdictional requirements, and capital structure preferences. Relevant case studies are shared during operational meetings to inform strategic decision-making.



## Our Vision of Capital

Capital alone is insufficient.

Success requires structure, strategy, networks, and a shared understanding between entrepreneurs and investors.

We are fluent in both perspectives.

We serve as the essential bridge between value creators and capital providers, combining institutional rigor with adaptive flexibility.

We champion patient, intelligent capital driven by strategic vision.

We cultivate trust through unwavering alignment of vision, execution, and governance.

#### Mezzanine & Convertible Finance

We engineer sophisticated hybrid instruments including:

- Convertible loans
- Mezzanine debt
- Instruments with warrants or equity-linked options

These solutions excel in growth financing, acquisitions, and bridge transactions. They deliver structural flexibility, align stakeholder interests, and optimize capital costs. We craft negotiable frameworks with multiple pathways for exit or conversion scenarios. Our collaborative approach with legal counsel and valuation experts ensures complete contractual and strategic coherence.



## Asset-Backed Lending



#### Real Estate Assets

We structure secured financing against premium real estate portfolios and commercial properties



#### Corporate Holdings

We provide capital solutions backed by equity stakes and corporate shareholdings



#### NPLs or Future Flows

We unlock value from receivables portfolios and projected revenue streams

We deliver precision-engineered financing solutions tailored to each client's unique asset profile. Our approach serves entrepreneurs, family offices, SPVs, and industrial operators seeking to optimize their capital structure. We craft bespoke debt architectures aligned with project lifecycles and risk parameters, supported by comprehensive documentation and fiduciary oversight when required.





# Syndicated Loans & Club Underwriting

We expertly orchestrate:

Consortia of lenders

Club deal of underwriters/guarantors

Multi-level structures senior/mezzanine/equity

We seamlessly integrate documentation, governance, and relationship management across complex financial structures. Acting as lead arranger, strategic advisor, or co-investor, we navigate sophisticated multilateral arrangements with precision. Our commitment is to deliver absolute clarity in terms and conditions, define each participant's role with precision, and establish streamlined decision-making processes. We ensure perfect alignment among all financial stakeholders to maximize transaction success.

## Art Lending & Real Estate Lending





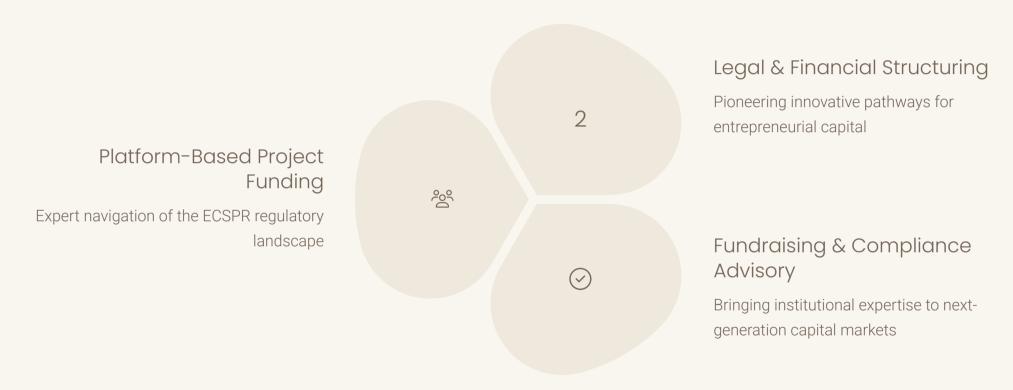
We provide specialized financing solutions:

- Sophisticated lending against fine art, collectibles, and luxury assets
- Structured real estate financing with innovative capital structures
- Strategic sale & lease-back arrangements for premium properties

Our discretionary services cater exclusively to ultra-high-net-worth individuals and sophisticated wealth structures. We seamlessly bridge asset value with immediate liquidity access through our confidential and highly personalized approach. Our expertise encompasses specialized custody arrangements, independent third-party valuations, and secure transaction structures. We distinguish ourselves as one of Europe's most experienced operators in fine art, luxury yachting, and collectible asset financing.



## Crowdfunding & Alternative Capital



We guide SMEs and startups through the complexities of accessing distributed capital while maintaining robust governance frameworks. Our team structures equity, debt, and convertible instruments specifically designed for authorized crowdfunding platforms, ensuring regulatory compliance and optimal market positioning.

## The CGPH Group



CGPH Banque d'affaires operates within the international CGPH Group Ltd., establishing a robust presence through operating entities, authorized vehicles, and strategic partnerships across key financial centers:

#### Global Presence

- France (CGPH Banque d'affaires)
- United Kingdom (rating A+)
- Switzerland
- **Z** Luxembourg
- **USA**
- Mong Kong

Our group orchestrates sophisticated cross-border operations through an agile, multilateral framework that ensures full compliance with EU, UK, and US regulatory standards.

We deliver uncompromising transparency, financial solidity, operational speed, and seamless regulatory compliance throughout every phase of engagement.

Our international back-office infrastructure operates continuously with compliance-first protocols, ensuring 24/7 support and execution capability.

Built for continuous scalability, we excel in navigating complex regulatory environments and emerging jurisdictions with precision and expertise.

## An Integrated Platform



CGPH Banque d'affaires serves as your gateway to a comprehensive ecosystem designed to execute the most complex financial operations:







Legal and financial vehicles

Operational across multiple jurisdictions

Global network

Over 300 seasoned professionals worldwide

Vertical internal expertise

Legal, tax, financial, and technical specialization





Capital collection platforms

Co-investors and reserved capital networks

Complementary services

SPV management, fund structuring, taxation, governance

By seamlessly integrating these elements, we construct a coherent capital stack with bespoke architecture and strategic execution tailored to each project, regardless of scale.

We function as the operational nerve center for global clients who demand speed, precision, and control. Our platform is your key to accessing institutional capital with unprecedented fluidity.

CGPH Banque d'affaires stands as Europe's premier banque d'affaires dedicated to structured finance, real assets, and private capital. Our mission is to transform capital into tangible, sustainable value through sophisticated financial solutions that marry technical excellence, strategic vision, and absolute discretion.

We partner with entrepreneurs, investors, and institutions throughout their entire journey—from securing intelligent capital to structuring complex operations across M&A, private equity, real assets, corporate advisory, and international expansion. Leveraging our global network and multidisciplinary expertise, we guide our clients toward sustainable growth, innovation, and the creation of lasting impact.

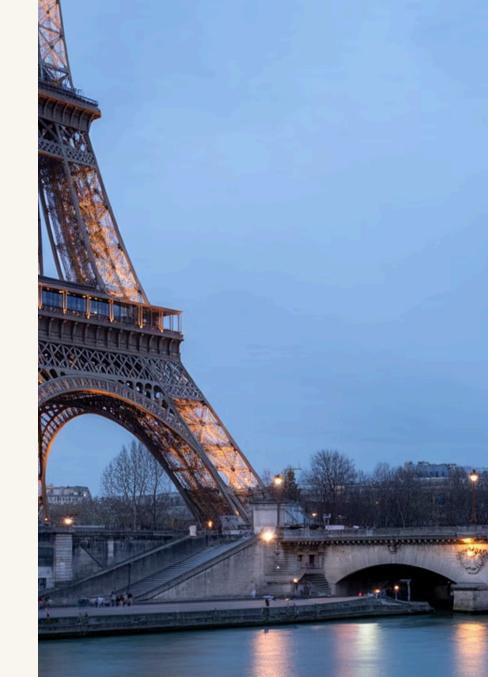
## CGPH Banque d'affaires

#### Contact

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- www.cgphbanquedaffaires.com

## Nous structurons le capital institutionnel. Stratégiquement.

Contactez-nous pour découvrir comment structurer votre prochain saut qualitatif et transformer vos ambitions en réalisations concrètes



## Thank you for your attention

# CGPH Banque d'affaires

Your partner in strategic capital solutions.

We look forward to discussing how our expertise in institutional capital structuring can accelerate your next phase of growth.

Strategy. Structure. Success.

